

About the Customer

A leading international distribution company provide product to companies throughout the world. With 163 distribution centers the net sales of this company are growing at a rate exceeding 8% over the past year.

Wanting to stay ahead of the curve, this company selected a TROY solution which provides them the reliability of a trusted company as well as the technology of what is required to protect their bottom line.

The Solution

Prior to the innovation of TROY MICR Security Toner, this company adopted the use of TROY Checkwriting Software - Corporate Edition as well as TROY MICR Toner. Satisfied with the reliability of the TROY Solution, the moment they discovered one of their checks was stolen, chemically altered and processed through a foreign bank account they contacted TROY.

This single occurrence of check fraud cost the company more than \$140,000 and forced them to put the guard up. The check which had been stolen, chemically altered and processed through a foreign bank went undetected in the banking system for at least 45 days. Vulnerability was a feeling that swept through the accounts payable offices.

Once aware of the problem, they accounts payable team contacted TROY to ask what types of solutions may have been able to prevent such an occurrence. After learning about TROY Security Toner, which protects the words and graphics that you print from chemical alteration, this distribution company agreed that this was an uncomplicated way to integrate the solution immediately.



The Result

The leading distribution company was able to integrate TROY MICR Security Toner into their current accounts payable solution simply by altering the toner cartridge they were using. The ability to save the company thousands of dollars and help protect against future instances of fraud made the solution a logical choice.

TROY has an array of solutions and recommendations that can help to prevent chemical and mechanical alteration of documents. TROY MICR Security Toner is the solution which helps to prevent against the chemical alteration of documents. The distribution company has not been hit with another case of fraudulent alteration since implementing the solution in 2004.



** To protect customer privacy TROY does not disclose customer names without written consent.

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